



**INTERNATIONAL TESTING AGENCY**  
**Financial Statements**  
**As of December 31, 2021**

**BALANCE SHEET AS OF 31 DECEMBER 2021**

	<b>31.12.2021</b>	<b>31.12.2020</b>
<b>ASSETS</b>	CHF	CHF
1.0) Cash and cash equivalents	8'956'358	6'700'839
1.1) Account receivables	3'011'725	749'741
1.1) Provision for doubtful debts	-150'586	-43'710
1.2) Other current receivables	880'651	872'530
1.3) Accrued income and prepaid expenses	502'396	358'938
<b>Total current assets</b>	<b>13'200'544</b>	<b>8'638'338</b>
<i>AS % OF TOTAL ASSETS</i>	92%	90%
Deposits guarantees	161'145	161'145
Other tangible fixed assets	261'731	345'593
Intangible fixed assets	754'535	486'015
1.4) <b>Total non-current assets</b>	<b>1'177'411</b>	<b>992'754</b>
<i>AS % OF TOTAL ASSETS</i>	8%	10%
<b>TOTAL ASSETS</b>	<b>14'377'955</b>	<b>9'631'091</b>
	<b>31.12.2021</b>	<b>31.12.2020</b>
<b>EQUITY AND LIABILITIES</b>	CHF	CHF
1.5) Account payables	2'689'448	1'276'623
1.6) Other current liabilities	454'958	218'221
1.7) Deferred income and accrued expenses	2'638'052	2'084'910
Provision for untaken holidays	303'606	148'601
Other short term provisions	216'737	84'862
2.4) Current provisions	7'575'154	5'317'874
<b>Total current liabilities</b>	<b>13'877'955</b>	<b>9'131'091</b>
<i>AS % OF TOTAL LIABILITIES</i>	97%	95%
<b>Total liabilities</b>	<b>13'877'955</b>	<b>9'131'091</b>
<i>AS % OF TOTAL LIABILITIES</i>	97%	95%
Undesignated Reserve	500'000	500'000
Net income/loss for the year	-	-
<b>Total equity</b>	<b>500'000</b>	<b>500'000</b>
<i>AS % OF TOTAL LIABILITIES</i>	3%	5%
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>14'377'955</b>	<b>9'631'091</b>

## INCOME STATEMENT 2021

	<b>2021</b>	<b>2020</b>
	CHF	CHF
2.0) Sales Service Fees & Third party fees recharged	22'285'153	8'591'890
2.0) Cost of services recharged	-13'218'520	-5'340'375
<b>Gross Margin</b>	<b>9'066'633</b>	<b>3'251'515</b>
<i>GROSS MARGIN AS % OF REVENUE</i>	<i>41%</i>	<i>38%</i>
2.1) Personnel expenses	-8'095'103	-5'806'686
2.2) Other operating expenses	-2'211'109	-1'493'405
Marketing & Communication	-84'046	-161'688
Office Rent + Cleaning	-353'171	-357'475
General & Administrative Costs	-640'282	-430'188
Professional Services Fee	-886'156	-478'026
Travel & Accommodation Costs	-43'045	-40'939
Bad debts	-193'755	14'911
Other expenses	-10'655	-40'000
<b>Earnings before interest &amp; depreciation (EBITDA)</b>	<b>-1'239'579</b>	<b>-4'048'576</b>
<i>EBITDA AS % OF REVENUE</i>	<i>-6%</i>	<i>-47%</i>
1.4) Depreciation of non-current assets	-440'264	-216'476
<b>Earnings before interest and tax (EBIT)</b>	<b>-1'679'843</b>	<b>-4'265'052</b>
<i>EBIT AS % OF REVENUE</i>	<i>-8%</i>	<i>-50%</i>
2.3) Financial cost	-26'052	-276'649
2.3) Financial income	183'843	142'142
<b>Operating Results before taxes</b>	<b>-1'522'052</b>	<b>-4'399'559</b>
<i>OPERATING RESULTS AS % OF REVENUE</i>	<i>-7%</i>	<i>-51%</i>
2.3) Non-operating income	3'780'754	4'289'185
Other Loss	-1'421	-1'134
2.4) Attribution/Dissolution of Provision for upcoming costs	-2'257'280	111'507
<b>Net Income</b>	<b>-</b>	<b>-</b>
<i>NET INCOME/LOSS IN % OF REVENUE</i>	<i>0%</i>	<i>0%</i>

## CAFH FLOW STATEMENT 2021

CASH FLOW STATEMENT	2021	2020
	CHF	CHF
Net Income before Olympic Movement Contribution and after allocation to undesignated reserves	-3'500'000	-3'500'000
Depreciation of non-current assets	440'264	216'476
<b>Change in Net Working Capital</b>		
Change in Trade receivables	-2'261'984	962'027
Change in Provision for doubtful debts	106'877	-42'231
Change in Other receivables	-8'122	-305'180
Change in Accrued income and Prepaid expenses	-143'458	633'620
Change in Trade payables	1'412'825	-626'844
Change in Other payables	236'737	2'732
Change in Provision for untaken holidays	155'005	21'710
Change in Other short term provisions	131'875	34'900
Change in Deferred income and Accrued expenses	553'141	1'210'098
Change in Current Provision	2'257'280	-111'507
<b>Cash flow from Operating activities</b>	<b>-619'559</b>	<b>-1'504'199</b>
Investments in tangible fixed assets	-624'922	-696'929
<b>Cash flow from Investing activities</b>	<b>-624'922</b>	<b>-696'929</b>
<b>Cash flow from Financing activities</b>	<b>-</b>	<b>-</b>
<b>Change in net cash and Cash equivalents excl. Contribution</b>	<b>-1'244'481</b>	<b>-2'201'127</b>
Olympic Movement Contribution	3'500'000	3'500'000
<b>Change in net cash and Cash equivalents</b>	<b>2'255'519</b>	<b>1'298'873</b>
<b>CHANGE IN NET CASH AND CASH EQUIVALENTS</b>		
As of 1 January	6'700'839	5'401'966
As of 31 December	8'956'358	6'700'839
<b>Change in net cash and Cash equivalents</b>	<b>2'255'519</b>	<b>1'298'873</b>

## NOTES TO THE FINANCIAL STATEMENTS AS OF 31 DECEMBER 2021

### ORGANIZATION

The International Testing Agency (ITA) is an international organization constituted as an independent not-for-profit Swiss foundation, located in Lausanne (Switzerland). It manages anti-doping programs for International sports Federations (IFs), Major Event Organizers (MEOs) and Anti-Doping Organizations (ADOs) that wish to delegate their anti-doping activities to a body that implements high quality anti-doping programs with increased transparency and independence.

ITA's mission is to reinforce the fight against doping by bringing together expertise and helping IFs and MEOs fulfil their duties under the World Anti-Doping Code.

Foundation Number: 7349

Last Status: 05.12.2019

### FOUNDATION BOARD

NAME	POSITION	ROLE
Fourneyron Valérie	Board President	Independent Chair
Brunner Chantal	Board Member	Independent Member
Chen Peijie	Board Member	Independent Member
Coventry Kirsty	Board Member	Athlete Committee representative
Erdener Ugur	Board Member	IOC representative
Jackson Roger	Board Member	Independent Member
Ricci Bitti Francesco	Board Member	International Federation representative
Cohen Benjamin	Board Secretary	Director General

### STATUTORY AUDITOR

The Foundation Board reelected Ernst & Young as auditing body of the Foundation on December 2<sup>nd</sup> 2021.

### SUMMARY OF ACCOUNTING POLICIES

The financial statements of the ITA were prepared according to the provisions of the Swiss Code of Obligations (CO 957-963). For comparison purposes, some prior year figures might have been reclassified.

## FOREIGN CURRENCIES

In the Income Statement, the transactions in foreign currencies were posted at the average exchange rate of the month published by the Swiss Tax Authorities (AFC).

In the Balance Sheet, the balances were calculated using the exchange rates from the AFC as of December 31, 2021.

The foreign currencies exchange rates against CHF on December 31, 2021:

	<u>31.12.2021</u>	<u>31.12.2020</u>
USD/CHF	0.911141	0.883944
EUR/CHF	1.03615	1.081550
GBP/CHF	1.234099	1.208300

### 1.0) CASH

Cash consists of cash held in bank accounts in CHF, USD and EUR.

### 1.1) ACCOUNT RECEIVABLES

The account receivables consist of invoiced third party costs, which are expenses paid by ITA on behalf of its partners to cover testing activities including but not limited to laboratory analysis, sample collection and shipment, and contractual ITA Management fees. The management assessed to post a provision on doubtful debtors of 5% at year end.

<b>Aging Analysis (in days)</b>	<b>2021</b>	<b>2020</b>
0-30	CHF 2'785'625	CHF 290'386
31-60	CHF 6'532	CHF 234'132
61-90	CHF 74'436	CHF 13'946
>90	CHF 145'132	CHF 211'276

### 1.2) OTHER CURRENT RECEIVABLES

Other current receivables are made of advance payments regarding social charges for employees' pension (LPP).

### 1.3) ACCRUED INCOME AND PREPAID EXPENSES

Prepaid insurance and rent expenses (CHF 218K), accrued income for third-party costs and ITA Management fees (CHF 284k).

#### 1.4) NON-CURRENT ASSETS

Non-current assets are composed of a deposit guarantee for the rental of ITA's office and other tangible fixed assets including the office furniture, IT equipment and Software as shown in the tables below.

Furniture, IT equipment, software and leasehold improvements owned by ITA are recorded at cost.

Depreciation is charged using the straight-line method based on estimated useful lives of the assets generally estimated at 3 years for IT Equipment and software and 5 years for leasehold improvements and furniture.

	Leasehold improvements	Office Equipment	IT Equipment	Software	Total
<b>Costs</b>					
<b>Balance on 31 December 2019</b>	<b>75'893</b>	<b>299'959</b>	<b>143'616</b>	<b>-</b>	<b>519'467</b>
Acquisitions	1'814	59'959	73'514	561'642	696'929
Disposals / write-off	-	-	-	-	-
<b>Balance on 31 December 2020</b>	<b>77'706</b>	<b>359'917</b>	<b>217'130</b>	<b>561'642</b>	<b>1'216'396</b>
Acquisitions	2'417	-	65'962	556'542	624'922
Disposals / write-off	-	-	-	-	-
<b>Balance on 31 December 2021</b>	<b>80'124</b>	<b>359'917</b>	<b>283'092</b>	<b>1'118'184</b>	<b>1'841'317</b>
<b>Accumulated Depreciation</b>					
<b>Balance on 31 December 2019</b>	<b>-22'533</b>	<b>-90'731</b>	<b>-55'047</b>	<b>-</b>	<b>-168'311</b>
Depreciation for the year	-15'269	-65'071	-60'509	-75'627	-216'476
Disposals / write-off	-	-	-	-	-
<b>Balance on 31 December 2020</b>	<b>-37'802</b>	<b>-155'801</b>	<b>-115'556</b>	<b>-75'627</b>	<b>-384'787</b>
Depreciation for the year	-15'783	-71'983	-64'476	-288'022	-440'264
Disposals / write-off	-	-	-	-	-
<b>Balance on 31 December 2021</b>	<b>-53'585</b>	<b>-227'785</b>	<b>-180'032</b>	<b>-363'649</b>	<b>-825'051</b>
<b>Net Book Value</b>					
On 31 December 2019	53'360	209'228	88'568	-	351'156
On 31 December 2020	39'904	204'116	101'573	486'015	831'609
On 31 December 2021	26'538	132'133	103'060	754'535	1'016'266

### 1.5) ACCOUNT PAYABLES

Account Payables mainly consist of payable testing costs such as sample collection fees and laboratory analysis fees.

### 1.6) OTHER CURRENT LIABILITIES

Other current liabilities include mainly payable VAT and personnel costs.

### 1.7) DEFERRED INCOME AND ACCRUED EXPENSES

Deferred income and accrued expenses consist of deferred 2022 revenues perceived in 2021 related to Third-party variable costs.

## 2.0) INCOME STATEMENT ANALYSIS

	2021	2020	Var vs PY
2.01) Sales Service Fees & Third party fees recharged	CHF 22'285'153	CHF 8'591'890	CHF 13'693'263
2.02) Cost of services recharged	-13'218'520	-5'340'375	-7'878'145
<b>Gross margin</b>	<b>CHF 9'066'633</b>	<b>CHF 3'251'515</b>	<b>CHF 5'815'118</b>

2.01) Sales Service Fees represent ITA's revenue and consist of Management Fees for services performed by ITA employees. Sales Service Fees in 2021 are composed of CHF 6.4mio IF Contracts and CHF 2.7mio MEOs versus CHF 2.6mio IF Contracts and CHF 687K MEOs in 2020. The increase of revenues is mainly due to new partners joining the ITA and the Tokyo 2020 and Beijing 2022 Olympic Games.

2.02) The Cost of services recharged are mainly composed of sample collection costs and laboratory analysis costs.



## 2.1) PERSONNEL EXPENSES

	2021	2020	Var vs PY
Salaries	-6'597'101	-4'817'725	-1'779'376
Social security costs	-596'003	-428'308	-167'695
Pension costs - defined benefit plans	-424'920	-318'735	-106'184
Other personnel costs	-477'225	-241'918	-235'307
<b>Total Personnel Expenses</b>	<b>CHF -8'095'248</b>	<b>CHF -5'806'686</b>	<b>CHF -2'288'563</b>

Personnel expenses reflect the cost of salaries and social charges for ITA employees which have significantly increased due to the expansion of the company and the creation of new positions. On December 31, 2021 the ITA employed 63 employees (58.7 Full Time Employees) versus 49 last year. The average FTE by month is shown in the table below and represent an average FTE of 58.7 for 2021 versus 44.9 for 2020.

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	AVG
58.0	57.9	58.1	61.2	61.5	61.7	60.9	60.3	62.7	62.7	62.7	61.7	<b>58.7</b>

## 2.2) OTHER OPERATING EXPENSES

	2021	2020	Var vs PY
Marketing & Communication	-84'046	-161'688	77'642
Office Rent + Cleaning	-353'171	-357'475	4'304
General & Administrative Costs	-640'282	-430'188	-210'094
2.21) Professional Services Fee	-886'156	- 478'026	-408'130
Travel & Accommodation Costs	-43'045	-40'939	-2'106
Bad debts	-193'755	14'911	-208'666
Other expenses	-10'655	-40'000	29'345
<b>Total Other Operating Expenses</b>	<b>CHF -2'211'109</b>	<b>CHF -1'493'405</b>	<b>CHF -717'704</b>

Due to the expansion of its activities and the creation of several new positions, the ITA incurred higher operating expenses.

2.21) The Professional Services Fee are mainly composed of:

- CHF 506K – ITA Experts
- CHF 329K – IT & Cybersecurity Consultant
- CHF 28K – Legal and Data protection

### 2.3) NON-OPERATING INCOME & EXPENSES

	<b>2021</b>	<b>2020</b>	<b>Var vs PY</b>
Olympic Movement Contribution	3'500'000	3'500'000	-
Covid-19 subsidy (RHT)	-	410'555	-410'555
Other Income - Re invoicing	29'411	204'340	-174'929
Sponsorship	110'955	50'000	60'955
Various other income	140'388	124'290	16'097
<b>Non-operating income</b>	<b>CHF 3'780'754</b>	<b>CHF 4'289'185</b>	<b>CHF -508'432</b>
Foreign exchange gains	183'843	142'142	41'071
Foreign exchange losses	-26'052	-276'649	250'597
<b>Other Income/Expenses</b>	<b>CHF 157'791</b>	<b>CHF -134'507</b>	<b>CHF 292'297</b>

ITA benefited from a contribution from the Olympic Movement that covers the running costs for 2021 (CHF 3.5mio). The other income are lower in 2021 mainly due to Covid-19 subsidy (RHT) which were only received in 2020 and partly offset by higher sponsorship.

Overall, the ITA endured a foreign exchange gain which is mainly due to year end favorable currency reevaluation exchange rate on December 31, 2021.

## 2.4) PROVISION FOR UPCOMING COSTS

	<b>2021</b>	<b>2020</b>
Net Income/Loss before attribution to Provision	CHF 2'257'280	CHF -111'507
Dissolution/Attribution to Provision for upcoming costs	- 2'257'280	111'507
<b>Net Income after attribution to Provision</b>	<b>-</b>	<b>-</b>
Attribution to Undesignated Reserve	-	-
<b>Profit carried forward</b>	<b>-</b>	<b>-</b>

The Foundation Board decided to allocate CHF 2'257'280 to Provision for upcoming costs as a measure to ensure the long-term prosperity of the Foundation.

## USE AND ALLOCATION OF PROVISION

	<b>2021 MOVEMENTS</b>		
	<b>Opening balance</b>	<b>Constitution</b>	<b>Ending Balance</b>
<b>Provision</b>	<b>01.01.2021</b>		<b>31.12.2021</b>
Undesignated Provision	5'317'874	2'257'280	7'575'154
<b>TOTAL CURRENT PROVISIONS</b>	<b>CHF 5'317'874</b>	<b>CHF 2'257'280</b>	<b>CHF 7'575'154</b>

The ITA started 2021 with an undesignated provision of CHF 5'317'874 and attributed an additional CHF 2'257'280 for upcoming costs.

**NON-CANCELLABLE DEBTS**

The non-cancellable debts within 12 months following 31.12.2022 (excluding 2022) are composed of the office rental lease for a total amount of CHF 2'005'479.

<u>Due dates for future payments</u>	<u>Value in CHF</u>
2023	508'879
2024	448'980
2025	448'980
2026	448'980
2027	149'660
<b>TOTAL COMMITMENT</b>	<b>CHF 2'005'479</b>

**TAX-EXEMPT STATUS**

The tax authorities have granted the ITA a tax exemption from income and capital taxes on a communal, cantonal, and federal level.

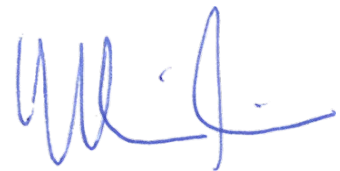
**SUBSEQUENT EVENTS**

The ITA evaluated subsequent events from December 31, 2021 through June 23rd, 2022 the date on which the financial statements were available to be issued. The ITA does not expect any negative impact on its ability to conduct Anti-Doping tests with relation to the Covid-19 pandemic. The ITA is expecting a negative price impact on shipping costs due to the geopolitical situation between Russia and Ukraine, as well as a lower number of tests performed on Russian, Belarussian and Ukrainian athletes.

The Foundation Board certifies that the accounts' annexes are compliant and complete.



Location & Date: 23.06.2022 Authorized Signatory: \_\_\_\_\_



Location & Date: 23.06.2022 Authorized Signatory: \_\_\_\_\_